

MASS. T2, 1/5: 975-99H Inc



VERNMENT DOCUMENTS  
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# MASSACHUSETTS STATE LOTTERY COMMISSION 1993

## STATEMENT OF OPERATIONS

TWELVE MONTHS ENDED DECEMBER 31, 1975

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Percentage  
of Revenues

### REVENUES:

Ticket sales weekly games	\$41,147,747	
Ticket sales instant games	49,186,449	
Season ticket plan sales	4,021,866	
Interest on invested funds	345,809	
Other	13,952	
	94,715,823	100%

### ALLOCATION OF REVENUES:

Prizes	42,622,121	45%
Other expenses		
Agents commissions	4,615,867	4.9%
Operating expenses:		
Salaries and wages	\$2,488,262	
Printing, office supplies and expense	2,146,810	
Advertising and promotion expense	2,145,596	
Rent - office and equipment	928,616	
Agents bonus and claim center payments	878,748	
Other operating expenses	372,311	
	8,960,343	9.4%
Total other expenses	13,576,210	14.3%
Total prizes and other expenses	56,198,331	59.3%
NET REVENUE	\$38,517,492	40.7%

### Funds Distributed To:

Cities and Towns	
1975 Lottery net revenues per Statement of Operations	\$38,517,492
1974 Lottery net revenues distributed in 1975	307,587
1975 Beano net revenues	2,772,196
Total	\$41,597,275
General Fund	
1975 Beano net revenues	\$ 2,000,795
Charities	
1975 Beano net revenues	\$10,148,380
Total Distributed	\$53,746,450



Mass. T2.1/5:978

**Massachusetts State Lottery Commission**  
**Statement of Operations**

Twelve Months Ended December 31, 1976

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**REVENUES:**

Ticket sales weekly games	\$36,664,339
Ticket sales instant games	48,941,821
Season ticket plan sales	3,515,330
Numbers Game sales	33,502,799
Interest on invested funds	433,593
Other	115,738
	<hr/>
	123,173,620

**ALLOCATION OF REVENUES:**

Prizes	57,206,034
Other expenses	
Agents commissions	6,002,167
Operating expenses:	
Salaries and wages	\$3,671,539
Printing, office supplies and expense	2,239,893
Advertising and promotion expense	2,905,992
Rent—office and equipment	1,672,513
Agents bonus and claim center payments	973,211
Other operating expenses	978,978
	<hr/>
	12,442,126

Total other expenses	18,444,293
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Total prizes and other expenses	75,650,327
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<b>NET REVENUE</b>	<b>\$47,523,293</b>
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**Funds Distributed To:**

**Cities and Towns**

1976 Lottery net revenues (included in Statement of Operations)	\$41,951,834
1975 Lottery net revenues distributed in 1976	909,254
1976 Beano net revenues	3,257,955
1975 Beano net revenues distributed in 1976	521,722

Total	\$46,640,765
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**General Fund**

1976 Numbers Game revenues (included in Statement of Operations)	\$ 5,571,459
1976 Beano net revenues	2,828,541
	<hr/>
	\$ 8,400,000

**Charities**

1976 Beano net revenues	\$17,500,000
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Total Distributed	\$72,540,765
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Massachusetts State Lottery Commission  
Statement of Operations  
Twelve Months Ending November 30, 1977

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## VENUES:

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Numbers Game Sales	\$ 70,209,676
Ticket sales instant games	50,766,713
Ticket sales weekly games	27,932,109
Masson ticket plan sales	3,177,333
Interest	456,614
Interest on invested funds	300,363

152,842,310

## LOCATION OF REVENUES:

Prizes	83,616,312
Other Expenses:	
Agents commission	7,504,533
Operating expenses:	
Salaries and wages	\$4,524,541
Advertising and promotion expense	3,682,609
Printing, office supplies and expense	2,296,863
Rent-office and equipment	2,058,409
Agents bonus and claim center payments	1,162,890
Other operating expenses	936,266
	14,661,580

Total other expenses	22,166,115
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Total prizes and other expenses	105,782,927
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NET REVENUE	\$ 47,059,383
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## Funds Distributed To:

## Cities and Towns

Lottery net revenues (included in Statement of Operations)	\$ 37,777,989
1976 Lottery net revenues	530,433
Beano net revenues	3,737,439
1976 Beano net revenues	153,121
	\$ 42,180,982

## General Fund

Numbers Game revenues (included in Statement of Operations)	\$ 9,281,894
Beano net revenues	3,159,733
	\$ 12,441,627

## Charities

Beano net revenues	\$ 19,367,156
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Total Distributed	\$ 73,989,785
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Massachusetts State Lottery Commission  
Statement of Operations  
Twelve Months Ending November 30, 1978

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## REVENUES:

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Numbers Game Sales	\$ 94,525,788
Ticket sales instant games	32,143,747
Ticket sales weekly games	24,933,274
Season ticket plan sales	3,651,505
Lotto Game Sales	1,026,827
Interest on Invested Funds	384,455
Other	532,028
	<u>\$157,197,624</u>

## ALLOCATION OF REVENUES:

Prizes		87,552,685
Other Expenses:		
Agents' Commission		7,653,479
Operating Expenses:		
Salaries and wages	5,097,712	
Advertising and promotion expense	3,461,407	
Printing, office supplies and expense	2,280,555	
Rent - office and equipment	2,226,533	
Agents' bonus and claim center payments	1,068,153	
Other operating expenses	912,315	\$ 15,046,675
Total other expenses		<u>\$ 22,700,154</u>
Total Prizes and Other Expenses		<u>\$110,252,839</u>
NET REVENUE		<u>\$ 46,944,785</u>

## Funds Distributed To:

## Cities and Towns

Lottery Net Revenues (included in Statement of Operations)	\$46,944,785
Lottery Net Revenues undistributed at November 30, 1978	(506,325)
Lottery Net Revenues overdistributed at November 30, 1977	(489,901)
Beano net revenues	4,230,694
Beano net revenues undistributed at November 30, 1978	( 12,574)
Beano net revenues overdistributed at November 30, 1977	( 52,295)
	<u>\$50,114,384</u>

## General Fund

Beano Net Revenues	3,555,088
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## Charities

Beano Net Revenues to State Wide Charities	23,712,302
Total Funds Distributed	<u>77,381,774</u>





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**Massachusetts State Lottery Commission**  
**Statement of Operations**  
 Twelve Months Ended November 30, 1979

**Revenues:**

Numbers Game sales	\$103,844,294
Ticket sales instant games	29,445,614
Ticket sales weekly games	22,650,309
Season ticket plan sales	4,670,439
Lotto Game sales	540,290
Interest on invested funds	622,179
Other	556,048

162,329,173

**Allocation of Revenues:**

Prizes	89,760,829
Other expenses:	
Agents' commission	7,793,775
Operating expenses:	
Salaries and wages	\$5,225,893
Advertising and promotion expense	3,349,077
Printing, office supplies and expense	2,438,905
Rent—office and equipment	1,595,023
Agents' bonuses	1,226,256
Other operating expenses	1,149,288
	14,984,442

Total Other Expenses 22,778,217

Total Prizes and Other Expenses 112,539,046

**Net Revenue** \$49,790,127

**Distribution of Net Revenues from Combined Lottery and Beano Operations**

Twelve Months Ended November 30, 1979

**Cities and Towns**

Lottery net revenues (included in Statement of Operations)	\$49,790,127
Lottery net revenues undistributed at November 30, 1979	(54,234)
Lottery net revenues undistributed at November 30, 1978	506,325
Beano net revenues	4,851,448
Beano net revenues undistributed at November 30, 1979	(198,527)
Beano net revenues undistributed at November 30, 1978	12,574
	54,907,713

**General Fund**

Beano net revenues 4,547,170

**Charities**

Beano net revenues to state wide charities 33,657,431

Total Net Revenues Distributed \$93,112,314



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Depository Copy**Massachusetts State Lottery Commission**  
**Statement of Operations**  
Twelve Months Ended November 30, 1980**Revenues:**

Numbers Game sales	\$116,910,463
Ticket sales instant games	51,144,046
Ticket sales weekly games	21,424,633
Season ticket plan sales	5,911,426
Interest on invested funds	1,000,612
Other	549,881

196,941,061

**Allocation of Revenues:**

Prizes	104,249,062
Other expenses:	
Agents' commission	9,485,474
Operating expenses:	
Salaries and wages	\$5,545,220
Printing, office supplies and expense	4,202,991
Advertising and promotion expense	3,590,435
Rent-office and equipment	1,367,212
Agents' bonuses	1,128,566
Other operating expenses	1,026,969

16,861,393

Total Other Expenses 26,346,867

Total Prizes and Other Expenses 130,595,929

**Net Revenue** \$66,345,132**Distribution of Net Revenue from Combined Lottery and Beano Operations**

Twelve Months Ended November 30, 1980

**Cities and Towns**

Lottery net revenues (included in Statement of Operations)	\$66,345,132
Lottery net revenues undistributed at November 30, 1980	(1,406,325)
Lottery net revenues undistributed at November 30, 1979	54,234
Beano net revenues	5,219,882
Beano net revenues undistributed at November 30, 1980	(144,946)
Beano net revenues undistributed at November 30, 1979	198,527

70,266,504

**General Fund**

Beano net revenues	5,204,748
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**Charities**

Beano net revenues to state wide charities	38,708,025
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Total Net Revenues Distributed \$114,179,277



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MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS

Twelve Months Ended November 30, 1981

Revenues

Numbers Game Sales	\$140,980,848-
Ticket Sales Instant Games	52,310,659-
Ticket Sales Weekly Games	20,932,489-
Season Ticket Plan Sales	7,873,277-
Interest on Invested Funds	1,478,310-
Other	640,689-
	<u>224,216,272-</u>

Allocation of Revenues

Prizes	121,161,559-
Other Expenses:	
Agents' Commission	10,809,474-
Operating Expenses:	
Salaries and Wages	\$6,825,110-
Advertising and Promotion Expense	4,889,770-
Printing, Office Supplies and Expense	3,706,833-
Rent - Office and Equipment	2,478,270-
Other Operating Expenses	1,538,537-
Agents' Bonuses	1,314,389-
Total Other Expenses	<u>20,752,909-</u>
Total Prizes and Other Expenses	<u>31,562,383-</u>
Net Revenue	<u>152,723,942-</u>
	<u>71,492,330-</u>

Distribution of Net Revenue from Combined Lottery and Beano Operations  
Twelve Months Ended November 30, 1981

Cities and Towns	
Lottery Net Revenues (Included in Statement of Operations)	71,492,330-
Lottery Net Revenues Undistributed at November 30, 1981	(575,720-)
Lottery Net Revenues Undistributed at November 30, 1980	1,406,325-
Beano Net Revenues	6,233,675-
Beano Net Revenues Undistributed at November 30, 1981	135,487-
Beano Net Revenues Undistributed at November 30, 1980	144,946-
	<u>78,837,043-</u>

GENERAL FUND

Beano Net Revenues	5,779,375-
CHARITIES	
Beano Net Revenues to Statewide Charities	52,808,772-
Total Net Revenues Distributed	<u>\$137,425,190-</u>





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STATEMENT OF OPERATION

MASSACHUSETTS STATE LOTTERY COMMISSION  
TWELVE MONTHS ENDED NOVEMBER 30, 1982

REVENUES:

WEEKLY GAME TICKETS SALES	\$ 18,792,560
SEASON TICKET PLAN SALES	10,088,475
INSTANT GAME TICKET SALES	52,284,959
NUMBERS GAME SALES	195,921,264
INTEREST ON INVESTED FUNDS	1,805,287
EQUIPMENT RENTALS	851,204
OTHER INCOME	9,819
	279,753,568

ALLOCATION OF REVENUES:

PRIZES	155,009,019
OTHER EXPENSES:	
AGENTS COMMISSIONS	13,557,465
OPERATING EXPENSES:	
SALARIES AND WAGES	7,532,173
PRINTING, OFFICE SUPPLIES AND EXPENSE	3,358,808
ADVERTISING AND PROMOTION EXPENSE	6,116,143
RENT—OFFICE AND EQUIPMENT	4,270,067
AGENTS BONUSES	1,614,521
OTHER OPERATING EXPENSES	1,283,156
TOTAL OTHER EXPENSES	37,732,333
TOTAL PRIZES AND OTHER EXPENSES	192,741,352
NET REVENUE	87,012,216

FUNDS DISTRIBUTED TO:

CITIES AND TOWNS

LOTTERY NET REVENUES PER STATEMENT OF OPERATIONS	87,012,216
LOTTERY NET REVENUES UNDISTRIBUTED AT NOV. 30, 1982	(898,955)
LOTTERY NET REVENUES UNDISTRIBUTED AT NOV. 30, 1981	575,720
BEANO NET REVENUES APPLICABLE TO TWELVE MONTHS ENDED NOV. 30, 1982	6,014,578
BEANO NET REVENUES UNDISTRIBUTED AT NOV. 30, 1982	(27,609)
BEANO NET REVENUES UNDISTRIBUTED AT NOV. 30, 1981	(135,487)
TOTAL DISTRIBUTION TO CITIES AND TOWNS	\$ 92,540,463

GENERAL FUND

BEANO NET REVENUES	\$ 6,137,485
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CHARITIES

BEANO NET REVENUES	\$ 55,114,274
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TOTAL FUNDS DISTRIBUTED	\$153,792,226
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MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED NOVEMBER 30, 1983

<b>REVENUES:</b>	
Numbers Game sales	\$235,935,003
Instant Game ticket sales	48,598,935
Weekly Game ticket sales	15,104,552
Season ticket plan sales	10,609,457
Equipment rentals	1,010,475
Interest on invested funds	874,841
Other income	2,834
	<hr/> 312,136,097
<b>ALLOCATION OF REVENUES:</b>	
Prizes	176,903,265
Other expenses:	
Agents commissions	15,199,590
Operating expenses:	
Salaries and wages	8,202,924
Advertising and promotion expense	5,760,519
Rent - office and equipment	5,664,193
Printing, office supplies and expense	2,560,492
Agents bonuses	1,901,612
Other operating expenses	2,201,098
Total other expenses	<hr/> 41,490,428
Total prizes and other expenses	<hr/> \$218,393,693
<b>NET REVENUE</b>	<hr/> \$ 93,742,404
<b>DISTRIBUTION OF FUNDS:</b>	
Cities and towns	
Lottery net revenues per statement of operations	\$ 93,742,404
Lottery net revenues undistributed at Nov. 30, 1983	19,266
Lottery net revenues undistributed at Nov. 30, 1982	898,955
	<hr/> \$ 94,660,625



MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS - ARTS LOTTERY  
TWELVE MONTHS ENDED NOVEMBER 30, 1983

<b>REVENUES:</b>	
Megabucks Game Sales	\$40,198,313
<b>ALLOCATION OF REVENUES:</b>	
Prizes	20,076,100
Other expenses:	
Agent commissions	2,032,659
Operating expenses:	
MSLC operating expense allocation	1,389,672
Advertising and promotion expense	1,153,934
Printing, office supplies and expense	647,700
Agent bonuses	345,991
Consulting and professional services	2,363
Adjustment of prior year expenses	(117,304)
Total other expenses	5,455,015
Total prizes and other expenses	25,531,115
<b>NET REVENUE</b>	<b>\$14,667,198</b>
<b>DISTRIBUTION OF FUNDS:</b>	
Arts Council expenditures	\$ 3,808,794
& Local Arts Councils	10,858,404 (1)
Local Aid Fund	\$14,667,198

(1) Actual distributions are made on July 1 and January 1 of each year

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MASSACHUSETTS STATE LOTTERY COMMISSION  
BEANO DIVISION STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED NOVEMBER 30, 1983

<b>REVENUES:</b>	
Charity Game Ticket sales	\$ 6,756,232
License Fees	45,800
Beano Tax	8,902,280
Raffle & Bazaar Tax	976,802
Miscellaneous	7,506
	<hr/> 16,688,620
<b>EXPENSES:</b>	
Salaries and wages	1,114,351
Printing office supplies and expense	2,123,840
Other operating expenses	784,016
	<hr/> 4,022,207
Total expenses	<hr/> 4,022,207
<b>NET REVENUE</b>	<hr/> \$12,666,413
<b>DISTRIBUTION OF FUNDS:</b>	
Cities and Towns	
Beano net revenues from lottery operations	\$ 6,348,242
Beano net revenues undistributed at November 30, 1983	(242,657)
	<hr/> 27,609
Beano net revenues undistributed at November 30, 1982	<hr/> \$ 6,133,194
General Fund	
Beano net revenues from Lottery operations	<hr/> \$ 6,318,171



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**Massachusetts State Lottery Commission Statements Of Operations**  
**Twelve Months Ended November 30, 1984**

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**Lottery**

**Revenues:**

Numbers Game sales	\$306,197,806
Instant Game ticket sales	80,176,046
Weekly Game ticket sales	10,686,465
Season ticket plan sales	12,534,578
Equipment rentals	1,395,278
Interest on invested funds	1,591,361
Other income	4,132
	<u>412,585,666</u>

**Allocation of Revenues:**

Prizes	236,768,160
Other expenses:	
Agents commissions	19,948,116
Operating expenses:	
Salaries and wages	8,848,728
Advertising and promotion expense	6,949,999
Rent - office and equipment	7,537,255
Printing, office supplies and expense	4,585,625
Agents bonuses	2,574,819
Other operating expenses	4,638,046
MSLC Operating expense allocation	(6,659,008)
Total other expenses	<u>48,423,580</u>
Total prizes and other expenses	<u>285,191,740</u>
<b>Net Revenue</b>	<u><b>\$127,393,926</b></u>

**Distribution of Funds:**

Cities and towns	
Lottery net revenues per statement of operations	\$127,393,926
Lottery net revenues undistributed at Nov. 30, 1984	(1,067,028)
Lottery net revenues undistributed at Nov. 30, 1983	(19,266)
	<u>\$126,307,632</u>

**Arts Lottery**

**Revenues:**

Megabucks Game sales	\$277,237,787
Interest on invested funds	360,050
	<u>277,597,837</u>

**Allocation of Revenues:**

Prizes	138,211,410
Other expenses:	
Agent commissions	13,829,904
Operating expenses:	
MSLC operating expense allocation	5,903,008
Advertising and promotion expense	2,074,370
Printing, office supplies and expense	978,260
Agent bonuses	1,971,170
Other operating expenses	13,217
Total other expenses	<u>24,769,929</u>
Total prizes and other expenses	<u>162,981,339</u>
<b>Net Revenue</b>	<u><b>\$114,616,498</b></u>

**Distribution of Funds:**

Arts Council expenditures	
& Local Arts Councils	\$3,107,730
Local Aid Fund	111,508,768 (1)
	<u>\$114,616,498</u>

(1) Actual distributions are made on July 1 and January 1 of each year



**Massachusetts State Lottery Commission**  
**Beano Division Statement of Operations**  
**Twelve Months Ended November 30, 1984**

<b>Revenues:</b>	
Charity Game ticket sales	\$6,981,616
License Fees	46,000
Beano Tax	9,014,805
Raffle & Bazaar Tax	1,029,761
Miscellaneous	8,111
	<u>17,080,293</u>
<b>Expenses:</b>	
Salaries and wages	1,173,515
Printing, office supplies and expense	1,790,892
Other operating expenses	884,590
Total expenses	<u>3,848,997</u>
<b>Net Revenue</b>	<u><u>\$13,231,296</u></u>
<b>Distribution of Funds:</b>	
Cities and towns	
Beano net revenues from Lottery operations	\$6,792,598
Beano net revenues undistributed at November 30, 1984	9,617
Beano net revenues undistributed at November 30, 1983	242,657
	<u>\$7,044,872</u>
General Fund	
Beano net revenues from Lottery operations	<u><u>\$6,438,698</u></u>

**Statement Of Operations By Beano Licensees**  
**Twelve Months Ended November 30, 1984**

<b>Revenues:</b>	
Beano Games	\$180,612,849
Charity Game Tickets	69,815,880
Raffle and Bazaars	20,587,245
	<u>271,015,974</u>
<b>Allocation of Revenues:</b>	
Prizes	
Beano Games	142,573,625
Charity Game Tickets	41,889,528
Raffle and Bazaars	10,293,623
Taxes:	
Beano Games	9,014,805
Raffle and Bazaars	1,029,761
Cost of Charity Game Tickets	6,981,616
Other Operating Expenses	13,506,990
Total prizes, taxes and expenses	<u>225,289,948</u>
<b>Net Revenue</b>	<u><u>\$45,726,026</u></u>
<b>Distribution Of Funds:</b>	
Charities	<u><u>\$45,726,026</u></u>





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**Massachusetts State Lottery Commission Statements Of Operations**  
**Twelve Months Ended November 30, 1985**

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**Lottery**

**Revenues:**

Numbers Game sales	\$351,693,090
Instant Game ticket sales	158,454,513
Season Ticket plan sales	10,580,799
Weekly Game ticket sales	6,162,610
Equipment rentals	2,020,508
Interest on invested funds	1,790,955
Other income	6,149
	530,708,624

**Allocation of Revenues:**

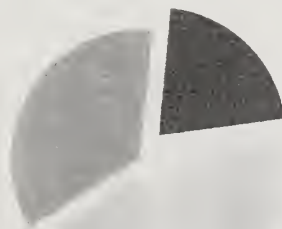
Prizes	319,595,079
Other expenses:	
Agents commissions	26,109,357
Operating expenses:	
Rent—office and equipment	10,846,115
Salaries and wages	10,414,143
Advertising and promotion expense	9,460,761
Printing, office supplies and expense	6,484,754
Agents bonuses	3,526,962
Other expenses	5,478,235
MSLC Operating expense allocation	(10,078,403)
Total other expenses	62,241,924
Total prizes and other expenses	381,837,003
<b>Net Revenue</b>	<b>\$148,871,621</b>

**Distribution of Funds:**

Cities and towns	
Lottery net revenues per statement of operations	\$148,871,621
Lottery net revenues undistributed at Nov. 30, 1985	621,387
Lottery net revenues undistributed at Nov. 30, 1984	1,067,028
	\$150,560,036

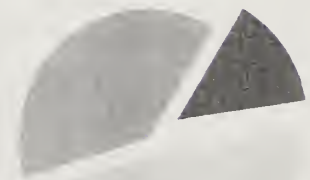
**Gross Revenue**  
**Total Funds**  
**\$1,235,336,259**

<b>Lottery</b>	
\$530,708,624	43.0%
<b>Arts Lottery</b>	
\$440,004,352	35.6%
<b>Beano</b>	
\$264,623,283	21.4%



**Source of Distributed**  
**Funds (Net Revenue)**  
**\$391,922,163**

<b>Lottery</b>	
\$150,560,036	38.5%
<b>Arts Lottery</b>	
\$184,785,161	47.1%
<b>Beano</b>	
\$56,576,966	14.4%





**Massachusetts State Lottery Commission Statements Of Operations**  
**Twelve Months Ended November 30, 1985**

**Arts Lottery**

**Revenues:**

Megabucks Game sales	\$438,689,547
Interest on invested funds	1,279,798
Other income	35,007
	440,004,352

**Allocation of Revenues:**

Prizes	218,832,809
Other expenses:	
Agent commissions	22,085,577
Operating expenses:	
MSLC Operating expense allocation	9,267,803
Agent bonuses	2,985,468
Advertising and promotion expense	1,293,000
Printing, office supplies and expense	772,698
Other operating expenses (income)	(18,164)
Total other expenses	36,386,382
Total prizes and other expenses	255,219,191

**Net Revenue** \$184,785,161

**Distribution of Funds:**

Arts Council expenditures & Local Arts Councils	\$3,135,535
Local Aid	181,649,626(1)
	\$184,785,161

**Recipients of Distributed  
Funds**  
**\$391,922,163**

<b>Cities &amp; Towns</b>	
\$338,174,309	86.3 %
<b>Charities</b>	
\$44,212,846	11.3 %
<b>General Fund</b>	
\$6,399,473	1.6 %
<b>Arts Councils</b>	
\$3,135,535	.8 %





**Massachusetts State Lottery Commission Statements Of Operations**  
**Twelve Months Ended November 30, 1985**

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**Beano Division**

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**Revenues:**

Beano Tax	\$8,889,864
Charity Game Ticket sales	6,500,584
Raffle & Bazaar Tax	1,065,557
License Fees	44,550
Miscellaneous	7,033
	<hr/>
	16,507,588

**Expenses:**

Printing, office supplies and expense	1,746,009
Salaries and wages	1,457,571
Other operating expenses	904,592
	<hr/>
Total expenses	4,108,172

<b>Net Revenue</b>	<hr/> <b>\$12,399,416</b> <hr/>
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**Distribution of Funds:**

Cities and towns	
Beano net revenues from Lottery operations	\$5,999,943
Beano net revenues undistributed at November 30, 1985	(25,679)
Beano net revenues undistributed at November 30, 1984	(9,617)
	<hr/>
	\$5,964,647

General Fund	
Beano net revenues from Lottery operations	\$6,399,473
	<hr/>





**Massachusetts State Lottery Commission Statement Of Operations By  
Charitable Gaming Licensees Twelve Months Ended November 30, 1985**

---

**Lottery**

---

**Revenues:**

Beano Games	\$178,548,798
Charity Game Tickets	65,005,540
Raffle and Bazaars	21,001,911
	<hr/>
	264,556,249

**Allocation of Revenues:**

Prizes

Beano Games	141,426,564
Charity Game Tickets	39,003,324
Raffle and Bazaars	10,500,956

Taxes

Beano Games	8,889,864
Raffle and Bazaars	1,050,106

Cost of charity game tickets

6,500,584

Other operating expenses

12,972,005

Total prizes, taxes and expenses

220,343,403

---

**Net Revenue**

\$44,212,846

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**Distribution of Funds:**

Charities	\$44,212,846
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Massachusetts State Lottery Commission

Statement of Operations—Arts Lottery

twelve months ended November 30, 1986

Revenues.

Megabucks Game sales	\$443,469,396
Season Ticket plan sales	11,251,093
Interest on invested funds	1,689,230
Other income	184,479
	456,594,198

Allocation of Revenues:

Prizes	224,328,790
--------	-------------

Other expenses:

Agent commissions	22,612,215
Operating expenses:	
MSLC Operating expense allocation	11,158,227
Agent bonuses	2,938,568
Advertising and promotion expense	2,654,380
Printing, office supplies and expense	506,387
Adjustment of prior year expenses	[345,396]

Total other expenses	39,524,381
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Total prizes and other expenses	263,853,171
---------------------------------	-------------

Net Revenues	\$192,741,027
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Distribution of Funds:

Arts Council expenditures & Local Arts Councils	\$ 3,160,231
Local Aid	189,580,796(1)
	\$192,741,027

(1) Actual distributions are made on July 1 and January 1 of each year

Massachusetts State Lottery Commission

Statement of Operations

twelve months ended November 30, 1986

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Revenues.

Numbers Game sales	189,789,280
Instant Game ticket sales	288,122,006
Season Ticket plan sales	6,514,696
Weekly Game ticket sales	3,803,556
Equipment rentals	2,456,148
Interest on invested funds	1,712,064
Other income	43,681

683,441,431

Allocation of Revenues:

Prizes	415,194,228
--------	-------------

Other expenses:

Agents commission	33,780,666
Operating expenses:	
Rent—office and equipment	15,288,090
Salaries and wages	12,101,282
Advertising and promotion expense	9,132,248
Printing, office supplies and expense	8,528,424
Agents bonuses	4,677,978
Other expenses	7,004,958
MSLC Operating expense allocation	[12,009,327]

Total other expenses	78,504,319
----------------------	------------

Total prizes and other expenses	493,698,547
---------------------------------	-------------

Net Revenue	\$189,742,884
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Distribution of Funds:

Cities and towns:

Lottery net revenues per statement of operations	\$189,742,884
Lottery net revenues undistributed at November 30, 1986	762,445
Lottery net revenues undistributed at November 30, 1985	[621,387]
	\$189,883,942

1986 Summary of Revenues Twelve Months  
Ended November 30, 1986

Gross Revenue Total Funds  
\$1,403,953,766

Lottery	\$683,441,431	48.7%
Arts Lottery	\$456,594,198	32.5%
Beano	\$263,918,137	18.8%





Massachusetts State Lottery Commission  
Beano Division Statement of Operations  
twelve months ended November 30, 1986

**Revenues:**

Beano Tax	\$8,692,560
Charity Game ticket sales	6,622,783
Raffle & Bazaar Tax	1,069,762
License Fees	43,150
Miscellaneous	6,148
	<b>16,434,403</b>

**Expenses:**

Printing, office supplies and expense	1,875,296
Salaries and wages	1,515,657
MSLC Operating expense allocation	851,100
Other expenses	81,362
	<b>4,323,415</b>

**Net Revenue** **\$12,110,988**

**Distribution of Funds:**

Cities and towns:

Beano net revenues from Lottery operations	\$5,824,319
Beano net revenues undistributed at November 30, 1986	10,416
Beano net revenues undistributed at November 30, 1985	[25,675]
	<b>\$5,860,410</b>

**General Fund:**

Beano net revenues from Lottery operations **\$6,286,669**

Massachusetts State Lottery Commission  
Statement of Operations by Charitable  
Gaming Licensees twelve months ended  
November 30, 1986

**Revenues:**

Beano Games	\$175,576,996
Charity Game tickets	67,243,656
Raffle and Bazaars	21,097,485
	<b>263,918,137</b>

**Allocation of Revenues:**

Prizes

Beano Games	139,971,927
Charity Game tickets	40,346,194
Raffle and Bazaars	8,438,994

Taxes

Beano Games	8,692,560
Raffle and Bazaars	1,069,762
Cost of Charity Game tickets	6,622,783
Other operating expenses	13,549,510

**Total prizes, taxes and expenses** **218,691,730**

**Net Revenue** **\$ 45,226,407**

**Distribution of Funds**

Charities **\$ 45,226,407**

**Recipients of Distributed Funds**

**Total Funds \$439,998,455**

<b>Cities &amp; Towns</b>	<b>\$385,325,148</b>	<b>87.6%</b>
<b>Charities</b>	<b>\$45,226,407</b>	<b>10.3%</b>
<b>General Fund</b>	<b>\$6,286,669</b>	<b>1.4%</b>
<b>Arts Councils</b>	<b>\$3,160,231</b>	<b>.7%</b>



**Source of Distributed Funds**

**(Net Revenue) \$439,998,455**

<b>Lottery</b>	<b>\$189,883,942</b>	<b>43.2%</b>
<b>Arts Lottery</b>	<b>\$192,741,027</b>	<b>43.8%</b>
<b>Beano</b>	<b>\$57,373,486</b>	<b>13.0%</b>







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**Massachusetts State Lottery Commission**  
**Statement of Operations**  
**Twelve Months Ended November 30, 1987**

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**REVENUES:**

Number Game sales	\$396,160,901
Instant Game ticket sales	425,681,975
Season Ticket plan sales	686,925
Weekly Game ticket sales	434,177
Equipment rentals	2,749,908
Interest on invested funds	851,933
Other Income	270,311
	<u>826,836,130</u>

**ALLOCATION OF REVENUES:**

Prizes	509,181,179
Other expenses:	
Agents commissions	41,167,647
Operating expenses:	
Rent- office and equipment	8,946,646
Salaries and wages	14,716,368
Advertising and promotion expense	6,552,290
Printing, office supplies and expense	12,007,853
Agents bonuses	6,783,093
Other expenses	6,121,312
MSLC Operating expense allocation	[11,021,074]
Total other expenses	<u>85,274,135</u>
Total prizes and other expenses	<u>594,455,314</u>
<b>NET REVENUE</b>	<b>\$232,380,816</b>

---

**DISTRIBUTION OF FUNDS:**

<b>Cities and towns :</b>	
Lottery net revenues per statement of operations	\$232,380,816
Lottery net revenues undistributed at November 30, 1987	520,139
Lottery net revenues undistributed at November 30, 1986	[762,445]
	<u>\$232,138,510</u>





**Massachusetts State Lottery Commission**  
**Statement of Operations - Arts Lottery**  
**Twelve Months Ended November 30, 1987**

---

**REVENUES:**

Megabucks Game sales	\$380,498,588
Megabucks Season Ticket plan sales	15,648,376
Mass Millions Game sales	40,661,934
Mass Millions Season Ticket plan sales	171
Interest on invested funds	1,385,733
Other Income	185,452
	<u>438,380,254</u>

**ALLOCATION OF REVENUES:**

Prizes	220,433,697
Other expenses:	
Agents commissions	21,722,030
Operating expenses:	
MSLC Operating expense allocation	10,090,574
Agents bonuses	2,934,953
Advertising and promotion expense	3,657,804
Printing, office supplies and expense	726,569
Adjustment of prior year expenses	[215,251]
Other expenses	96,071
Total other expenses	<u>39,012,750</u>
Total prizes and other expenses	<u>259,446,447</u>
<b>NET REVENUE</b>	<b>\$178,933,807</b>

---

**DISTRIBUTION OF FUNDS:**

Arts Council expenditures & local	
Arts Councils	\$ 5,320,162
Local Aid	173,613,645
	<u>\$178,933,807</u>

(1) Actual distributions are made on July 1, and January 1 of each year.



**Massachusetts State Lottery Commission  
Beano Division Statement of Operations  
Twelve Months Ended November 30, 1987**

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**REVENUES:**

Beano Tax	\$8,483,406
Charity Game Ticket Sales	6,302,920
Raffle & Bazaar Tax	1,200,354
License Fees	41,650
Miscellaneous	4,971
	<u>16,033,301</u>

**EXPENSES:**

Printing, office supplies and expense	1,753,355
Salaries and wages	1,601,626
MSLC Operating expense allocation	930,500
Other expenses	83,368
	<u>4,368,849</u>

<b>NET REVENUE</b>	<b>\$11,664,452</b>
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**DISTRIBUTION OF FUNDS:**

<b>Cities and towns :</b>	
Beano net revenues from Lottery operations	\$5,374,053
Beano net revenues undistributed at November 30, 1987	[5,882]
Beano net revenues undistributed at November 30, 1986	[10,416]
	<u>\$5,357,755</u>

**- General Fund:**

Beano net revenues from Lottery operations	\$6,290,399
--------------------------------------------	-------------



**Massachusetts State Lottery Commission**  
**Statement of Operations by**  
**Charitable Gaming Licensees**  
**Twelve Months Ended November 30, 1987**

**Revenues:**

Beano Games	\$ 169,684,095
Charity Game tickets	63,444,079
Raffle and Bazaars	24,007,040

257,135,214

**Allocation of Revenues:**

**Prizes**

Beano Games	134,980,519
Charitable Game tickets	38,066,447
Raffle and Bazaars	9,815,358

**Taxes**

Beano Games	8,483,406
Raffle and Bazaars	1,200,354
Cost of Charity Game tickets	6,302,920
Other operating expenses	13,629,512

**Total prizes, taxes and expenses**

212,478,516

**Net Revenue**

\$ 44,656,698

**Distribution of Funds :**

**Charities**

\$ 44,656,698





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MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1988

REVENUES:

Instant Game ticket sales	\$526,443,334
Numbers Game sales	425,395,004
Equipment rentals	3,129,291
Interest on invested funds	277,301
Other	<u>402,585</u>
	955,647,515

ALLOCATION OF REVENUES:

Prizes	\$594,581,736
Other expenses:	
Agents commissions	47,829,804
Operating expenses:	
Salaries and wages	15,850,052
Printing, office supplies and expenses	10,839,901
Advertising and promotion	9,942,198
Agents bonuses	7,704,745
Rent - office and equipment	5,508,838
Other expenses	7,108,206
MSLC Operating expense allocation	<u>[8,813,137]</u>
Total other expenses	<u>95,970,607</u>
Total prizes and other expenses	<u>690,552,343</u>
NET REVENUES	\$265,095,172

---

DISTRIBUTION OF FUNDS:

Cities and Towns:

Lottery net revenues per statement of operations	\$264,095,172
Lottery net revenues undistributed at December 31, 1988	[39,869,695]
Lottery net revenues undistributed at December 31, 1988	<u>18,923,616</u>
	\$243,149,093

General Fund:

Compulsive Gamblers Treatment Program	\$1,000,000 (A)
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(A) Includes \$500,000 for Fiscal y/e 6/30/89



MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS - ARTS LOTTERY  
TWELVE MONTHS ENDED DECEMBER 31, 1988

REVENUES:

Megabucks Game sales	\$321,352,978
Megabucks Season Ticket plan sales	14,157,771
Mass Millions Games Sales	85,531,126
Mass Millions Season Ticket	1,341,796
Interest on invested funds	967,169
Other	325,704
	<u>423,676,544</u>

ALLOCATION OF REVENUES:

Prizes	220,937,995
Other expenses:	
Agents commissions	21,184,796
Operating expenses:	
MSLC Operating expenses allocation	7,769,137
Agent Bonuses	2,504,636
Advertising and promotion expense	1,472,489
Printing office supplies and expenses	148,144
Adjustment of prior year expenses	[60,012]
Total other expenses	<u>33,019,190</u>
Total prizes and other expenses	<u>253,957,185</u>
NET REVENUES	\$169,719,359

---

DISTRIBUTION OF FUNDS:

For Arts Council expenditures	\$397,694
To Local Arts Councils	5,000,000
To Local Aid	164,321,665
	<u>\$169,719,359</u>



MASSACHUSETTS STATE LOTTERY COMMISSION  
BEANO DIVISION STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1988

REVENUES:

Beano tax	\$ 8,375,801
Charity Game Ticket Sales	6,341,368
Raffle & Bazaar Tax	1,243,174
License Fees	40,500
Miscellaneous	<u>5,141</u>
	\$16,005,984

EXPENSES

Salaries and wages	\$ 1,694,111
Printing, office supplies and expenses	1,564,116
MSLC Operating expense allocation	1,044,000
Other expenses	<u>102,839</u>
	4,405,066

NET REVENUES	\$11,600,918
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DISTRIBUTION OF FUNDS:

Cities and Towns:

Beano net revenues from operations	\$ 5,332,203
Beano net revenues undistributed at December 31, 1988	99,892
Beano net revenues undistributed at December 31, 1987	<u>697,650</u>
	\$ 6,129,745

General Fund:

Beano net revenues from operations	\$ 6,268,715
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MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS BY CHARITABLE GAMING LICENSEES  
TWELVE MONTHS ENDED DECEMBER 31, 1988

REVENUES:

Beano Games	\$168,781,346
Charity Game Tickets	63,837,168
Raffle and Bazaars	<u>25,004,021</u>
	257,622,535

ALLOCATION OF REVENUES:

Prizes

Beano Games	133,947,574
Charity Game Tickets	38,302,301
Raffles and Bazaars	<u>10,001,608</u>

Taxes

Beano Games	8,375,773
Raffle and Bazaars	1,243,175
Cost of Charity Game Tickets	6,341,377
Other Operating Expenses	<u>17,074,192</u>
Total Prizes, Taxes and Expenses	<u>215,286,000</u>

NET REVENUE	<u>42,336,535</u>
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DISTRIBUTION OF FUNDS

CHARITIES	<u>42,336,535</u>
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STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1989

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REVENUES:

Instant Game ticket sales	\$663,124,339
Numbers Game sales	442,815,486
Equipment rentals	3,311,812
Interest on invested funds	2,780,606
Other	449,489
	<u>1,112,481,732</u>

ALLOCATION OF REVENUES:

Prizes	695,176,141
Other expenses:	
Agents commissions	55,553,653
Operating expenses:	
Salaries and wages	16,627,638
Printing, office supplies and expenses	12,868,407
Advertising and promotion	10,427,275
Agents bonuses	9,436,869
Rent-office and equipment	6,763,560
Fringe benefit costs	2,487,416
Fringe benefit costs appl. to prior years	6,770,017
Other expenses	7,619,306
MSLC Operating expense allocation	[ 8,156,419]
Total other expenses	<u>120,397,722</u>
Total prizes and other expenses	<u>815,573,863</u>

NET REVENUES: \$ 296,907,869

DISTRIBUTION OF FUNDS:

Cities and Towns:

Lottery net revenues per statement of operations	\$288,089,619
Lottery net revenues undistributed at December 31, 1989	[31,196,337]
Lottery net revenues undistributed at December 31, 1988	39,869,695
	<u>\$296,762,977</u>

General Fund:

Compulsive Gamblers Treatment Program	500,000
Mass Council on Arts and Humanities	8,318,250
	<u>\$ 8,818,250</u>



MASSACHUSETTS STATE LOTTERY COMMISSION

STATEMENT OF OPERATIONS - ARTS LOTTERY  
TWELVE MONTHS ENDED DECEMBER 31, 1989

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REVENUES:

Megabucks Game sales	\$284,492,947
Megabucks Season Ticket plan sales	15,190,735
Mass Millions Game sales	132,316,058
Mass Millions Season Ticket sales	3,009,038
Interest on invested funds	1,912,273
Other	373,610
	<u>437,294,661</u>

ALLOCATION OF REVENUES:

Prizes	229,607,683
Other expenses:	
Agents commissions	21,758,998
Operating expenses:	
MSLC Operating expense allocation	7,245,419
Agent bonuses	2,605,675
Advertising and promotion expense	2,325,859
Printing, office supplies and expenses	65,717
Fringe benefit costs	967,329
Fringe benefit costs appl. to prior years	1,169,402
Adjustment prior year expenses	<u>[169]</u>
Total other expenses	<u>36,138,230</u>
Total prizes and other expenses	<u>265,745,913</u>

NET REVENUES:	\$171,548,748
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DISTRIBUTION OF FUNDS:

For Arts Council expenditures	\$ 544,596
To Local Arts Councils	5,000,000
To Local Aid Fund	<u>166,004,152</u>
	<u>\$171,548,748</u>



MASSACHUSETTS STATE LOTTERY COMMISSION

STATEMENT OF OPERATIONS BY CHARITABLE GAMING LICENSEES  
TWELVE MONTHS ENDED DECEMBER 31, 1989

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REVENUES:

Beano Games	\$167,176,179
Charity Game Tickets	62,931,354
Raffle and Bazaars	<u>25,486,177</u>
	254,593,710

ALLOCATIONS OF REVENUES:

Prizes	
Beano Games	133,857,288
Charity Game Tickets	37,158,812
Raffles and Bazaars	<u>10,194,471</u>

Taxes	
Beano Games	8,342,174
Raffle and Bazaars	1,278,408
Costs of Charity Game Tickets	6,067,198
Other Operating Expenses	<u>16,487,971</u>
Total Prizes, Taxes and Expenses	<u>213,386,322</u>

NET REVENUES:	\$ 41,207,388
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DISTRIBUTION OF FUNDS:

Charities	\$ 41,207,388
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MASSACHUSETTS STATE LOTTERY COMMISSION

BEANO DIVISION STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1989

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REVENUES:

Beano Tax	\$8,342,174
Charity Game Ticket sales	6,067,198
Raffle & Bazaar Tax	1,278,408
License Fees	39,400
Micellaneous	<u>5,145</u>
	15,732,325

EXPENSES:

Salaries and wages	1,761,018
Printing, office supplies and expense	2,090,644
MSLC Operating expense allocation	911,000
Other expenses	<u>60,828</u>
	4,823,490

NET REVENUES:	\$10,908,835
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DISTRIBUTION OF FUNDS:

Cities and Towns:

Beano net revenues from operations	\$ 4,625,124
Beano net revenues undistributed at December 31, 1989	277,596
Beano net revenues undistributed at December 31, 1988	<u>[99,892]</u>
	\$ 4,802,828

General Fund:

Beano net revenues from operations	\$ 6,283,711
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MASSACHUSETTS STATE LOTTERY COMMISSION  
STATEMENT OF OPERATIONS BY CHARITABLE GAMING LICENSEES  
TWELVE MONTHS ENDED DECEMBER 31, 1990

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REVENUES:

Beano Games	\$164,732,825
Charity Games Tickets	57,081,690
Raffle and Bazaars	<u>26,361,096</u>
	\$248,175,611

ALLOCATIONS OF REVENUES:

Prizes	
Beano Games	\$131,762,313
Charity Games	34,249,014
Raffles and Bazaars	9,394,341
Taxes	
Beano Games	\$ 8,232,785
Raffle and Bazaars	1,318,056
Costs of Charity Game Tickets	5,591,808
Other Operating Expenses	<u>13,993,331</u>
Total Prizes, Taxes and Expenses	\$204,541,648

NET REVENUES:	\$ 43,633,963
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DISTRIBUTION OF FUNDS:

Charities	\$ 43,633,963
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MASSACHUSETTS STATE LOTTERY COMMISSION  
BEANO DIVISION STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1990

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REVENUES:

Charity games sales	\$5,591,808
License fees	39,250
Beano tax	8,232,785
Raffle & bazaar tax	1,318,056
Miscellaneous	<u>5,272</u>
Total revenues	\$15,187,171

EXPENSES:

Interdivisional charge	\$1,044,000
Salaries & wages	1,796,377
Printing, office supplies & expense	786,063
Other operating expenses	<u>64,067</u>
Total expenses	3,690,507

NET REVENUES:	<u>\$11,496,664</u>
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DISTRIBUTION OF FUNDS:

Cities & Towns:	
Net revenue from operations	\$5,238,936
Net revenue undistributed @12/31/90	109,149
Net revenue overdistributed @12/31/89	<u>(277,596)</u>
	\$5,070,489
General Fund:	
Net revenues from operations	\$6,257,728





MASSACHUSETTS STATE LOTTERY COMMISSION  
ARTS LOTTERY STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1990

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REVENUES:

Mass Millions season tickets	\$ 3,914,946
Mass Millions game	105,063,654
Megabucks season tickets	14,015,558
Megabucks game	257,758,063
Interest on investments	2,036,628
Other	<u>579,410</u>
Total revenues	383,368,259

ALLOCATION OF REVENUES:

Prizes	\$197,277,817
Other expenses:	
Agents commissions	18,991,765
Agents bonuses	2,361,537
Interdivisional charge	9,984,307
Fringe benefit cost	<u>631,357</u>
Total other expenses	<u>31,968,966</u>
Total prizes & other expenses	<u>229,246,783</u>

NET REVENUES:	\$154,121,476
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DISTRIBUTION OF FUNDS:

Mass Cultural council expenses	\$ 970,113
Mass Cultural council grants	<u>4,420,000</u>
	5,390,113
Local Aid Fund	<u>148,731,363</u>
Total distribution	\$154,121,476



MASACHUSETTS STATE LOTTERY COMMISSION  
LOTTERY STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1990

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REVENUES:

Instant Game sales	\$706,720,576
Numbers Game sales	475,949,774
Interest on investments	3,403,076
Equipment rentals	3,741,678
Other	<u>562,457</u>
Total revenues	1,190,377,561

ALLOCATION OF REVENUES:

Prizes	748,864,979
Other expenses:	
Agent commissions	59,351,727
Salaries & wages	16,725,035
Printing, office supplies & expense	15,527,013
Advertising & promotion expense	11,298,370
Agents bonuses	8,560,337
Rent-office equipment	2,019,803
Fringe benefit cost	1,707,003
Other expenses	9,662,994
Interdivisional credit	<u>(11,028,307)</u>
Total other expenses	<u>113,823,975</u>
Total prizes & other expenses	<u>862,688,954</u>

NET REVENUES	\$327,688,607
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DISTRIBUTION OF FUNDS:

Cities & Towns:	
Lottery net revenues	\$318,806,857
Net revenues undistributed @ 12/31/90	(24,639,488)
Net revenues undistributed @ 12/31/89	<u>31,196,337</u>
	\$325,363,706

General Fund:	
Compulsive gamblers treatment program	\$240,000
Mass Cultural Council	<u>8,641,750</u>
	\$8,881,750



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MASSACHUSETTS STATE LOTTERY COMMISSION

STATEMENT OF OPERATIONS BY CHARITABLE GAMING LICENSEES

TWELVE MONTHS ENDED DECEMBER 31, 1991

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REVENUES:

Beano Games	161,198,647
Charity Game Tickets	58,655,252
Raffle and Bazaars	<u>23,497,580</u>
	<u>\$243,351,479</u>

ALLOCATIONS OF REVENUES:

Prizes	
Beano Games	128,636,523
Charity Game Tickets	35,193,151
Raffles and Bazaars	<u>8,901,574</u>

Taxes	
Beano Games	8,086,036
Raffle and Bazaars	<u>1,174,877</u>
Costs of Charity Game Tickets	5,870,508
Other Operating Expenses	<u>14,095,197</u>
Total Prizes, Taxes and Expenses	<u>\$201,957,866</u>

NET REVENUES:	\$ <u>41,393,613</u>
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DISTRIBUTION OF FUNDS:

Charities	\$ <u>41,393,613</u>
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MASSACHUSETTS STATE LOTTERY COMMISSION  
 BEANO DIVISION STATEMENT OF OPERATIONS  
 TWELVE MONTHS ENDED DECEMBER 31, 1991

REVENUES:

Charity game sales	\$5,870,508
License fees	39,000
Beano tax	8,086,036
Raffle & bazaar tax	1,174,877
Miscellaneous	6,935

Total revenues	15,177,356
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EXPENSES:

Interdivisional charge	1,054,440
Salaries & wages	1,778,338
Printing, office supplies & expense	2,356,536
Other operating expenses	66,637

Total expenses	5,255,951
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NET REVENUES	\$9,921,405
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DISTRIBUTION OF FUNDS:

Cities & Towns:

Net revenue from operations	\$3,894,908
Net revenue undistributed @12/31/91	(294,688)
Net revenue overdistributed @12/31/90	(109,149)

	\$3,491,071
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General Fund:

Net revenue from operations	\$6,026,497
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MASSACHUSETTS STATE LOTTERY COMMISSION  
ARTS LOTTERY STATEMENT OF OPERATIONS  
TWELVE MONTHS ENDED DECEMBER 31, 1991

REVENUES:

Mass Millions season tickets	\$3,926,886
Mass Millions game	118,734,400
Megabucks season tickets	11,990,190
Megabucks game	176,180,851
Interest on investments	1,166,719
Other	698,132
	-----
Total revenues	312,697,178

ALLOCATION OF REVENUES:

Prizes	163,240,384
Other expenses:	
Agents commissions	15,690,407
Agents bonuses	1,492,042
Interdivisional charge	8,236,379
Fringe benefit cost	933,038
	-----
Total other expenses	26,351,866
	-----
Total prizes & other expenses	189,592,250

NET REVENUES	\$123,104,928
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DISTRIBUTION OF FUNDS:

General Fund:	
Mass. Cultural Council expenses	\$952,044
Mass Cultural Council grants	4,920,000
Local Aid Fund/Compact Fund	115,159,363
Net rev. undistr. @ 12/31/91	73,521
Retained Rev. for Comp. Upgrade	2,000,000
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Total distribution	\$123,104,928
	=====



MASSACHUSETTS STATE LOTTERY COMMISSION  
 LOTTERY STATEMENT OF OPERATIONS  
 TWELVE MONTHS ENDED DECEMBER 31, 1991

REVENUES:

Instant Game sales	\$757,959,894
Numbers Game sales	443,861,737
Mass Cash sales	80,221,148
Mass Cash season tickets	752
Pull Tab sales & fees	126,843
Gift Certificates sales	26,905
Interest on investments	1,561,214
Equipment rentals	3,807,092
Other	685,229

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Total revenues	1,288,250,814
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ALLOCATION OF REVENUES:

Prizes	819,694,593
Other expenses:	
Agent commissions	64,599,274
Salaries & wages	15,337,269
Printing, office supplies & expense	15,556,426
Advertising & promotion expense	13,286,110
Agents bonuses	13,006,000
Fringe benefit cost	3,308,042
Other expenses	12,330,467
Interdivisional credit	(9,290,819)

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Total other expenses	128,132,769
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Total prizes & other expenses	947,827,362
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NET REVENUES	\$340,423,452
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DISTRIBUTION OF FUNDS:

Cities & Towns:	
Lottery net revenues	\$338,218,807
Net revenues overdistr. @ 12/31/91	44,950,996
Net revenues undistr. @ 12/31/90	24,639,488

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	\$407,809,291
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General Fund:

Compulsive gamblers treatment program	\$230,832
Retained revenue for computer upgrade	1,973,811

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	\$2,204,645
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# MASSACHUSETTS STATE LOTTERY COMMISSION

## OPERATING STATEMENT

Fiscal Year 1993

### GAMES

Instant	\$ 1,211,137,000
Numbers	437,531,000
Mass Cash	93,531,000
Megabucks	153,221,000
Mass Millions	111,199,000
Pull Tabs	5,853,000
Keno	0
Other	9,218,000

Total Revenues \$ 2,021,690,000

Prizes \$ 1,311,243,000  
% Revenues 64.9%

Agent Commissions 108,902,000  
Agent Bonuses 12,729,000

Total \$ 121,631,000  
% Revenues 6.0%

Admin Expenses 65,134,000  
Fringe Benefit Alloc 2,244,000

Total \$ 67,378,000  
% Revenues 3.3%

Beano Net Revenue 11,040,000

Net Profit \$ 532,478,000  
% Revenues 26.3%

Net Profit before  
Admin Reimbursement \$ 597,612,000  
% Revenues 29.6%





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# MASSACHUSETTS STATE LOTTERY COMMISSION

## OPERATING STATEMENT

Fiscal Year 1994

<u>GAMES</u>	<u>REVENUE</u>	<u>%</u>
Instant Games	\$ 1,591,667,000	64.4
Numbers	431,492,000	17.5
Mass Cash	90,291,000	3.7
Keno	65,163,000	2.6
Charity Game Tickets	7,489,000	0.3
Beano Tax (2/5)	2,898,000	0.1
Megabucks	125,292,000	5.1
Mass Millions	139,503,000	5.6
Pull Tabs	6,346,000	0.3
Miscellaneous Income	6,172,000	0.2
Interest	<u>5,428,000</u>	<u>0.2</u>
Total Revenues	\$ 2,471,741,000	100%
Prizes	\$ 1,659,338,000	67.1%
Agent Commissions	\$ 122,890,000	
Agent Bonuses	<u>\$ 20,673,000</u>	
Total Agent Expenses	\$ 143,564,000	5.8%
Admin Expenses	\$ 68,621,000	2.8%
Net Profit Before Distribution	\$ 600,218,000	24.3%

